



U.S. Customs Service

1300 Pennsylvania Avenue, N.W. Washington, D.C. 20229

NOV 15 2002

Mr. Robert Krekel
Sr. Vice President, Operations Management Division
COSCO North America, Inc.
100 Lighting Way
Secaucus, NJ 07094

Dear Mr. Krekel,

On behalf of the United States Customs Service, I want to thank you for submitting your Supply Chain Security Profile Questionnaire. By joining the Customs-Trade Partnership Against Terrorism (C-TPAT), you are contributing to the security of our borders and to the continued free flow of international trade.

The participation of COSCO North America, Inc. and others from the carrier community is but the first important step in what promises to be a sustained effort to meet the challenge posed by the terrorist threat to the United States. Your role in the C-TPAT is to continue current efforts to secure your company's operations against possible compromise, communicate your efforts to your business partners, and maintain a high level of compliance in other Customs related areas.

Our commitment to you, consistent with our mission-critical objectives, is to provide a secure trade process highlighted by the efficient release of goods and the prompt resolution of any outstanding issues affecting Customs processing of shipments. In addition, Customs is currently in the process of assigning Account Managers to our carrier participants. Once an Account Manager for COSCO North America, Inc. has been assigned, you will be notified as to who your Account Manager is, as well as all pertinent contact information so that you may begin to work together in order to meet our mutual goals.

After careful review of your security profile, it has been determined that you have fulfilled your Supply Chain Security Profile commitment. At this time we would like for COSCO North America, Inc. to provide us with additional information as outlined in the enclosed document. Please submit your response to this office until such a time as you have been notified as to the assignment of an Account Manager.

TRADITION

SERVICE

HONOR

Customs will proceed to provide you with C-TPAT benefits, including the assignment of an Account Manager. Other forthcoming benefits will include anti-terrorism training seminars, sharing of information and best practices, etc.

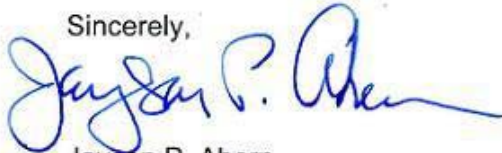
Please be aware that as part of the continually evolving security process, C-TPAT participants should develop and maintain a complete and detailed security plan for Customs to review upon request. Also, as part of your ongoing C-TPAT commitment, a customized, internal, self-policing program should be developed and implemented to review your security procedures on a regular basis. U.S. Customs will soon provide all partners with a C-TPAT yearly assessment to be completed by the appropriate company officials.

Again, I welcome you as a C-TPAT partner and I thank you in advance for your support in this important effort.

Enclosed you will find a co-signed copy of the C-TPAT agreement and a consent form, to be signed at your discretion, granting Customs permission to mention your company's name during public events dealing with trade security issues.

If you have any questions or need assistance, please contact Robert Perez, Director, C-TPAT at (202) 927-0520.

Sincerely,



Jayson P. Ahern
Assistant Commissioner
Office of Field Operations

Enclosures